Customer since 2024

Bringing the most powerful tools in science to every team

Results

50,000+	Employees with access to Claude Enterprise
5x	Expansion since rollout
>85%	Employees in key functions actively engage with Claude

Background

Lilly is a medicine company turning science into healing to make life better for people around the world. For 150 years, Lilly has pioneered life-changing discoveries. Today, its medicines help tens of millions of people across the globe, with treatments for diabetes and obesity, Alzheimer's disease, immune system disorders, and cancer. Lilly began using Claude in 2024 through Amazon Bedrock, building Anthropic's models into its internal AI platform and into the tools its developers use to write code.

Impact

In July 2025, Lilly rolled out Claude Enterprise to about 10,000 people, primarily in its research organization. By April 2026, Lilly had made Claude Enterprise available across its employee base, the first large pharmaceutical company to do so. Lilly has five functions that use Claude most-legal and compliance, technology, finance, oncology, and research. Within these functions, more than 85% of full-time employees actively engage with Claude.

Lilly's early adopters in research are still finding new uses for Claude. Biologists who once relied on spreadsheet macros for routine data processing now build working web apps with Claude in a couple of hours. Chemists can use Claude to visualize complex data in real time, which helps them uncover new motifs and configurations of atoms that would have taken hours with traditional methods.

> "Science and technology have always advanced together. So we gave Claude to our scientists first. Now Claude is across the company, and we can't imagine going back. Patients are waiting, so we can't."
>
> **Diogo Rau, Executive Vice President and Chief Information and Digital Officer at Eli Lilly and Company**

To support the company-wide rollout, Lilly's technology organization built its own controls, then partnered with Anthropic to shape the enterprise readiness roadmap underpinning Claude Enterprise. That work includes a secure private connection, designed to let Claude reach internal Lilly systems without exposing them to the public internet, and data loss prevention hooks that audit the data that passes through Claude. Lilly worked with Anthropic engineers on the hooks, providing requirements and helping Anthropic test them. The team also built an internal marketplace where teams publish skills and plugins, with Claude performing a first-pass review of submissions.

In October 2026, Lilly began piloting Claude Science, Anthropic's workbench for scientists, across a wide group of users. Lilly helped shape its enterprise controls in the same way, providing requirements and helping Anthropic test them. The two companies are building these tools together to help move science forward.